



LL.M – Lawyer

DUONG THI MAI HOA

Position: Managing Partner of I-V Legal

Email: hoaduong@i-vlegal.com

Organizations & Membership

- Vietnam Bar Federation
- Hanoi Bar Association
- Independent Commercial Mediator – Hanoi Department of Justice
- Visiting Lecturer at Judicial Academy
- Lecturer at In-House Counsel Academy (ICA)

Education

- Economics Law LL.B
Hanoi Law University
- LL.M
Hanoi Law University
- Graduated from Lawyer Training Program of the Judicial Academy

Areas of Expertise

- Corporate Compliance
- Corporate Governance & Operation
- Overseas Investment
- Licensing
- Labor
- Distribution & Retail
- Mergers & Acquisitions
- Dispute Resolution
- Real Estate

Introduction

Ms. Duong Thi Mai Hoa is the Managing Partner of Indusviet Legal LLC with over 24 years of experience in the field of legal consultancy.

Before becoming the Managing Partner of I-V Legal, Ms. Hoa has held positions such as:

Senior Counsel at LNT & Partners (2019-2022); In-house Counsel for a Japanese enterprise (2018-2019); Deputy Director of the Legal Department of Drilling Fluid Joint Stock Company – DMC, a subsidiary of Vietnam Oil and Gas Group, currently known as PV Chem (2011-2018); Deputy Head of Legal Department at PVFI - a subsidiary of PVN (2008-2010); Assistant to the Board of Directors, Head of Strategy and Business Development Department at DMC (2000-2007);

Ms. Hoa's areas of expertise are mainly overseas investment, legal consultancy, corporate governance, human resource management, M&A, dispute resolution, licensing procedures (IRC, ERC, BL establishment license for retail outlets, overseas investment registration certificate) for Vietnamese enterprises and foreign-invested enterprises in the fields of: oil and gas, lubricants, textiles, pharmaceuticals, telecommunications, education, and various other sectors.

Notable Works:

- In-house Counsel for a number of enterprises of Vietnam Oil and Gas Group (PVN); Japanese enterprises; telecommunications
- Participated in dispute resolution cases for PVN, unit members of PVN such as: DMC (PV Chem); PVFC; PVFI; PSI; VPI; PVNDB; PVGAS; PTSC; Gascity... Enterprises in Hong Kong, VEC Corporation.
- Participated in negotiating for the protection of Vietnamese enterprises' interests with major partners in cases of business cooperation or joint ventures to produce products for oil and gas activities (MI Swaco/Schlumberger; Halliburton, Tracerco...);

- Graduated from the Independent Commercial Mediator Training Program of the Center for Effective Dispute Resolution (CEDR)

Languages

- English
- Vietnamese

- Advised on construction contracts for installing central gas supply systems in industrial parks and economic zones; Advising on investment in central gas supply systems to provide centralized gas supply in industrial parks.
- Advised on drafting investment contracts and land use right issues for Gascity regarding the investment in gas distribution system to exclusively supply LPG to customers.
- Participated in cases of investment consulting/appraisal of production and business projects, industrial park infrastructure development for Vietnamese enterprises, foreign investors (China, Korea, Japan) investing in Yen Phong – Bac Ninh Industrial Parks, Hoa Phu Bac Giang Industrial Parks, Song Than Binh Duong Industrial Parks, Dinh Vu Hai Phong Industrial Parks (JX Nippon O&E Vietnam);
- Advised the project of Car Maintenance and Care Center for a Japanese Enterprise;
- Advised investment and commercial business projects for a number of Singaporean enterprises (Mentor Media, DTG, ETC...);
- Advised cases of offshore investment (Viettel, PVPower, Tiki Vietnam, STI...);
- Advised on procedures for transferring/conducting real estate projects.
- Advised on M&A projects in the education sector (e.g. the IGS HCM international school project) and several projects regarding the establishment of international kindergarten and multi-level schools for a large Corporation operating in the education sector in Vietnam;
- Advised and successfully applied for operating licenses for FDI enterprises and foreign investor investing in Vietnam such as: IRC, BL, Retail License, Establishment License for Retail Outlets, E-commerce Services Provider License... for clients (Sysmex VN, Sam Sung VN, H&MVN, Triumph, AD RIS Vietnam...); Employment Service License; License to operate service of sending Vietnamese labor working abroad and other types of permit and license.