



Ms. **DUONG THI MAI HOA**

Position: Managing Partner

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Organizations

- Vietnam Bar Federation
- Hanoi Bar Association
- Independent Commercial Mediator

Training

- Economics Law LL.B
Hanoi Law University
- LL.M
Hanoi Law University
- Graduated from Lawyer Training Program
Judicial Academy.

Languages

- English
- Vietnamese

Areas of Expertise

- Corporate Compliance
- Corporate Management
- Dispute Resolution
- Overseas Investment
- Labor
- Distribution & Retail
- Merger & Acquisition
- Immigration

Introduction

Ms. Duong Thi Mai Hoa is the Managing Partner of Indusviet Legal LLC. with over 22 years of experience in the field of legal consultancy.

Before becoming the Managing Partner of I-V Legal, Ms. Hoa has held positions such as: **Senior Counsel** at LNT & Partners; **Head of Legal Department** of Petrochemical and Drilling Fluid Joint Stock Corporation (a subsidiary of Vietnam Oil and Gas Group that is now currently known as PV Chem); **In-house Counsel** for a Japanese enterprise.

Ms. Hoa's areas of expertise are mainly foreign investment, overseas investment, corporate governance, personnel management, M&A, dispute resolution, and licensing procedures (IRC, ERC, Business License, License for establishment of retail store, offshore investment registration certificate, etc.) for enterprises in the fields of petroleum, lubricants, textiles, pharmaceuticals, telecommunications, education and some other areas.

Notable Works:

- In-house Counsel for a number of enterprises of Vietnam Oil and Gas Group (PVN); Japanese enterprises, telecommunications;
- Participated in dispute resolution cases for PVN, unit members of PVN such as: DMC (PV Chem); PVFC; PVFI; PSI; VPI; PVNDB; PVGAS; PTSC; Gascity, an enterprise in Hong Kong, Vietnam Expressway Development Investment Corporation (VEC);
- Participated in negotiating for the protection of Vietnamese enterprises' interests with major partners in cases of business cooperation or joint ventures to produce products for oil and gas activities (MI Swaco/Schlumberger; Halliburton, Tracerco...);
- Participated in cases of investment consulting/appraisal of production and business projects, industrial park infrastructure development for Vietnamese enterprises, foreign investors (China, Korea, Japan) investing in Yen Phong – Bac Ninh Industrial Parks, Hoa Phu Bac Giang Industrial Parks, Song

Than Binh Duong Industrial Parks, Dinh Vu Hai Phong Industrial Parks (JX Nippon O&E Vietnam);

- Advised the project of Car Maintenance and Care Center for a Japanese Enterprise;
- Advised investment and commercial business projects for a number of Singaporean enterprises (Mentor Media, DTG...);
- Advised cases of offshore investment (Viettel, PVPower, Tiki Vietnam...);
- Advised and successfully applied operating licenses for FDI enterprises and foreign investor investing in Việt Nam such as: IRC, BL, Retail License, Establishment License for Retail Outlets, E-commerce Services Provider License... for clients (Sysmex VN, Sam Sung VN, H&MVN, Triumph, AD RIS Vietnam....); Employment Service License; License to operate service of sending Vietnamese labor working abroad and other types of permit and license.